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[Stark Legal Education: Drafting Contracts](#)

A perfect fit for the upper-level legal drafting course, Drafting Contracts: How and Why Lawyers Do What They Do teaches the key practices of contract drafting, with particular emphasis on how to incorporate the business deal into the contract and add value to the client's deal. By providing many solid examples of quality writing, the book helps students to master the basics and to ...

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[*Negotiating and Drafting Contract Boilerplate: Stark, Tina ...*](#)

Professor Stark speaks frequently on drafting, transactional skills, the intersection of law and business, and boilerplate in contracts. She has lectured at programs in the United States, Canada, England, Italy, China, and Poland. In addition, she has served as a consultant to an English law school in connection with the creation of its transactional and business curriculum. After graduating from Brown University with honors, Professor Stark was a commercial banker at Irving Trust Company.

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Tina L. Stark teaches contract drafting, due diligence, accounting and other transactional skills programs through her company, Stark Legal Education, Inc. which was originally formed under the name of In-house Legal Education, Inc. She was a partner at Chadbourne & Parke and a banker at Irving Trust Company.

[*Drafting Contracts: How and Why Lawyers Do What They Do ...*](#)

Aspen Publishers - Drafting Contracts: How and Why Lawyers Do What They Do 2E - Tina L. Stark - Table of Contents Stark, Drafting Contracts, Aspen author website. The content on the Companion Websites for Wolters Kluwer's textbooks has moved and this website will no longer be available as of June 25, 2019.

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the deal lawyer's facts. The lawyer must then find the contract concepts that best reflect the business deal and use those concepts as the basis of drafting the contract provisions. I call this skill "translating the business deal into contract concepts." Mastering it is the first steppingstone to becoming a deal lawyer.

[Drafting Contracts: How & Why Lawyers Do What They Do 2e](#)

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Title Drafting contracts : how and why lawyers do what they do / Tina L. Stark. Author Stark, Tina L., 1953- Description xxiv, 461 pages : illustrations ; 28 cm

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Tina has published both law review articles and two books. Her textbook, [Drafting Contracts: How & Why Lawyers Do What They Do](#), introduces students in both American and foreign law schools to...

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